

昇達科技 (3491)

Universal Microwave Technology, Inc.

Taipei Exchange : 3491

Dr. Tungyi Wu
President

12/10/2015

Universal Microwave Technology, Inc.

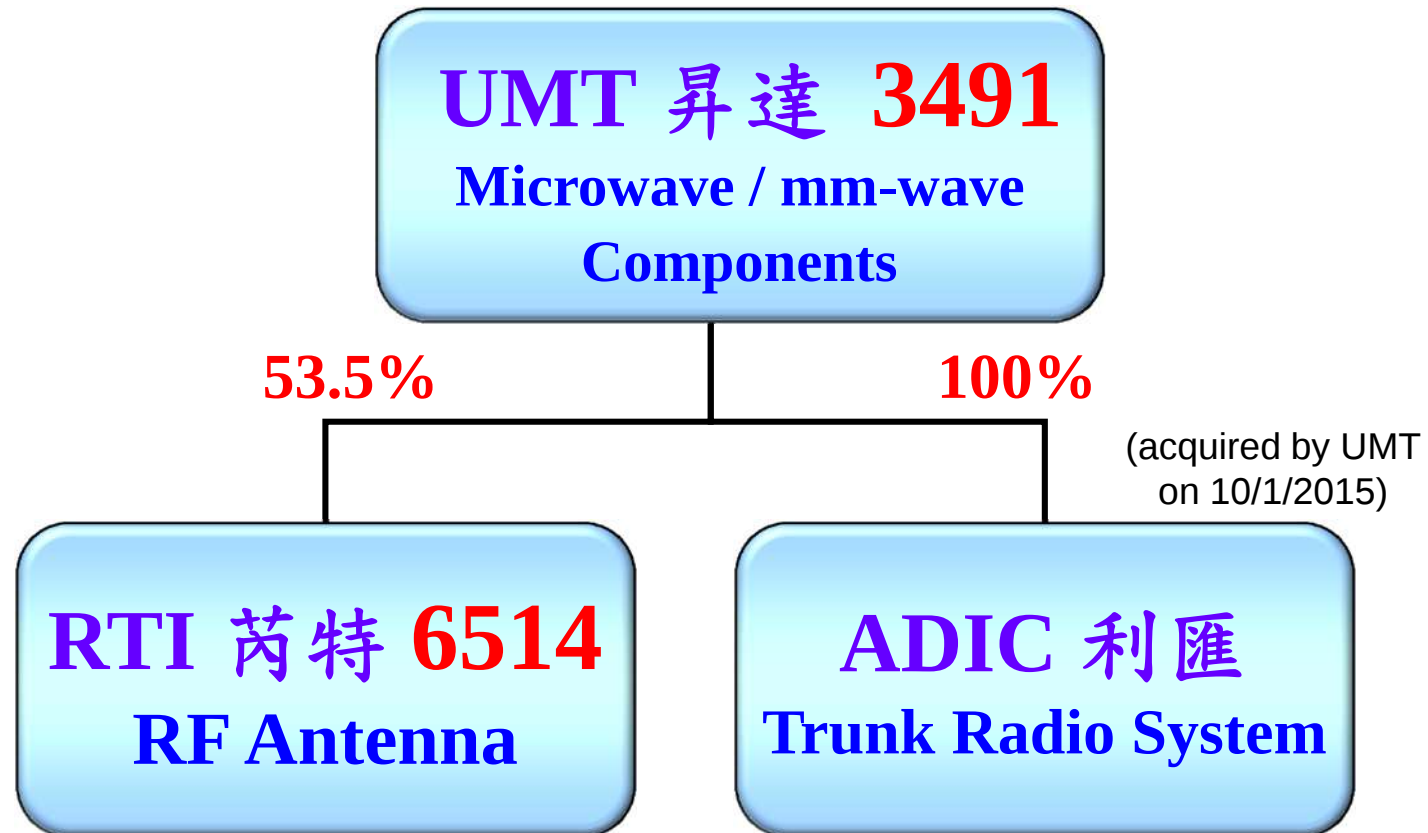
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Company Overview

- **Founded** : September 1999
- **Capital** : NT\$ 513M
- **Industry** : Telecom ~ Microwave & millimeter-wave
Passive Components / RF Antennas /
Trunk Radio System
- **Location** : Keelung, Taiwan (UMT) 、 Taichung,
Taiwan (ADIC) 、 Kunshan, China (RTI)
- **Product** : Microwave & millimeter-wave (53%) 、
RF Antenna (30%) 、
Trunk Radio (17%)

Company Structure



UMT Products (昇達科)

Microwave & millimeter-wave components & sub-systems

Diplexer



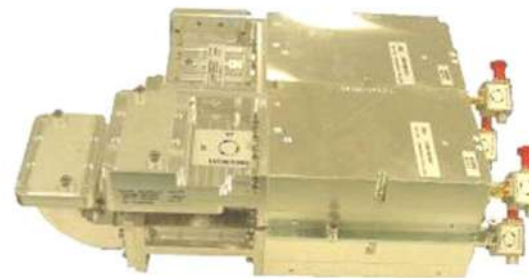
Isolator



Coupler

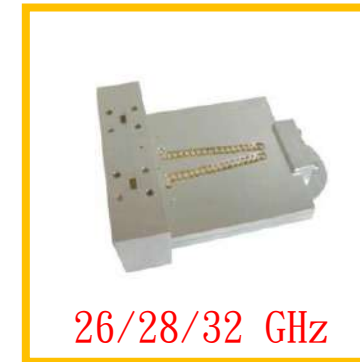


Sub-system



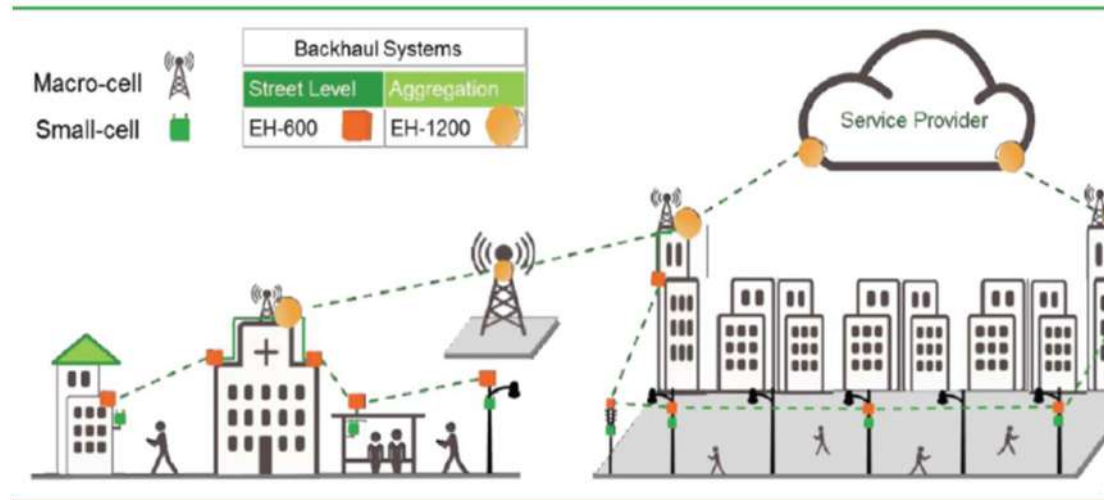
Application

Microwave/millimeter-wave Radios, Backhaul & Small Cell Solutions



Application

Mobile Backhaul & Small Cell Solutions



UMT Major Customers (昇達科)



CERAGON

NEC



HUAWEI



ERICSSON



Aviat
NETWORKS



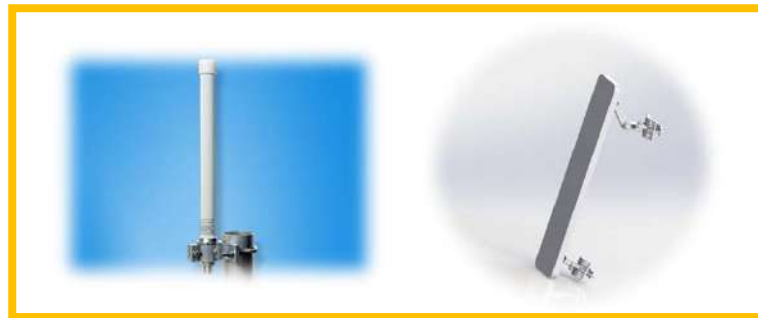
Singapore
Telecom

RTI Products – RF Antennas (F- 芮特)



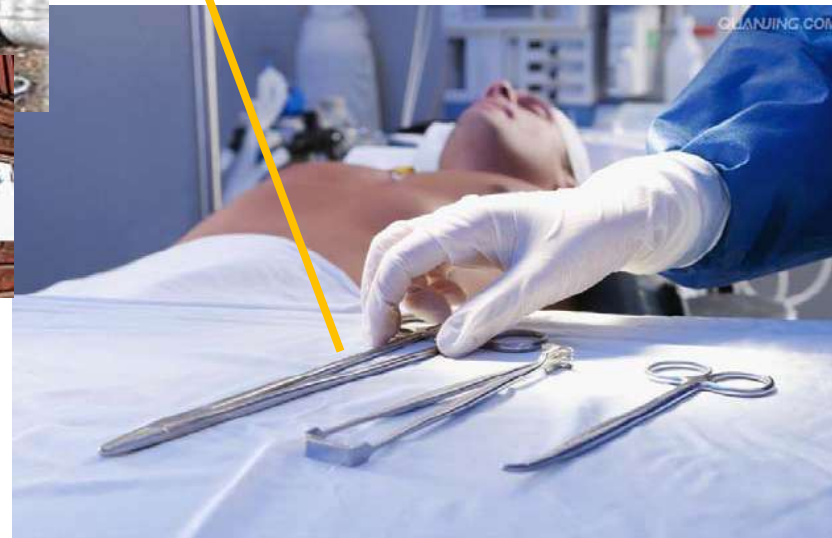
Application

4G/LTE, Automotive, IoT, M2M, WiFi, Audio Wireless, Medical



Application

4G/LTE, Automotive, IoT, M2M, WiFi, Audio Wireless, Medical

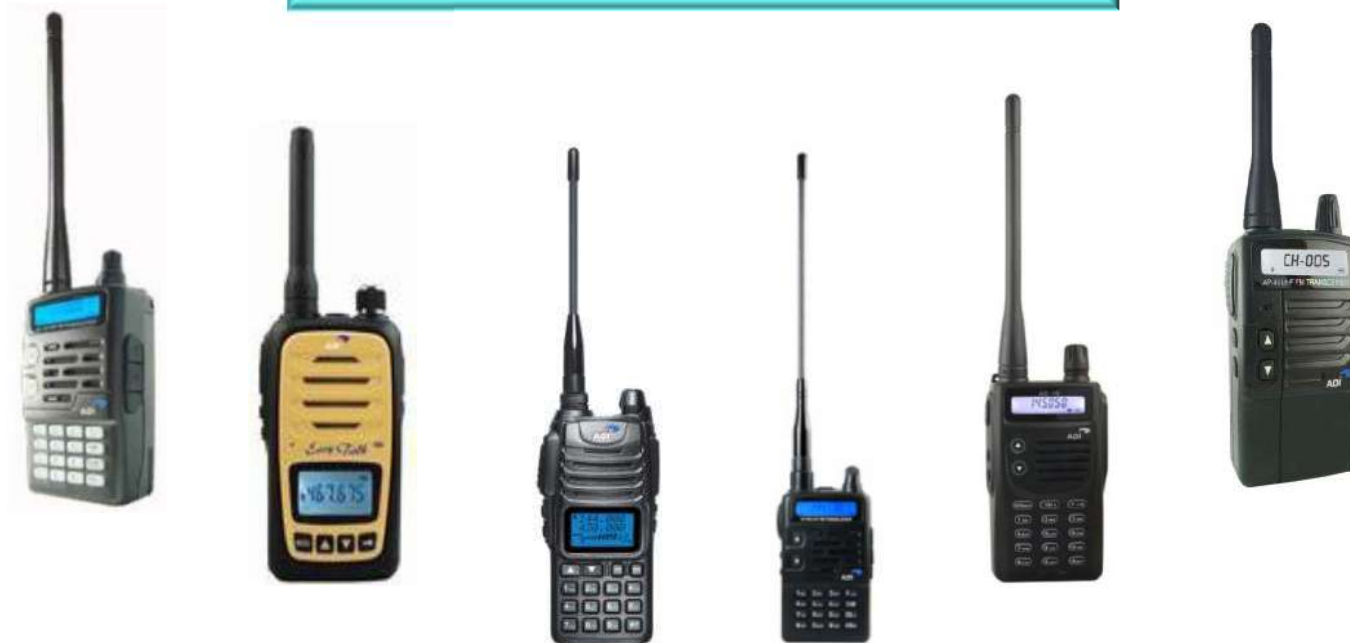


RTI Major Customers (F- 芮特)



ADIC Products: Trunk Radio System (利匯)

Hand-Portable Radio



ADIC Products: Trunk Radio System

Repeater

Mobile Radio



Gateway



ADIC Products: Trunk Radio System



Public Safety



Transport

ADIC Major Customers



Results (consolidated)

昇達+芮特

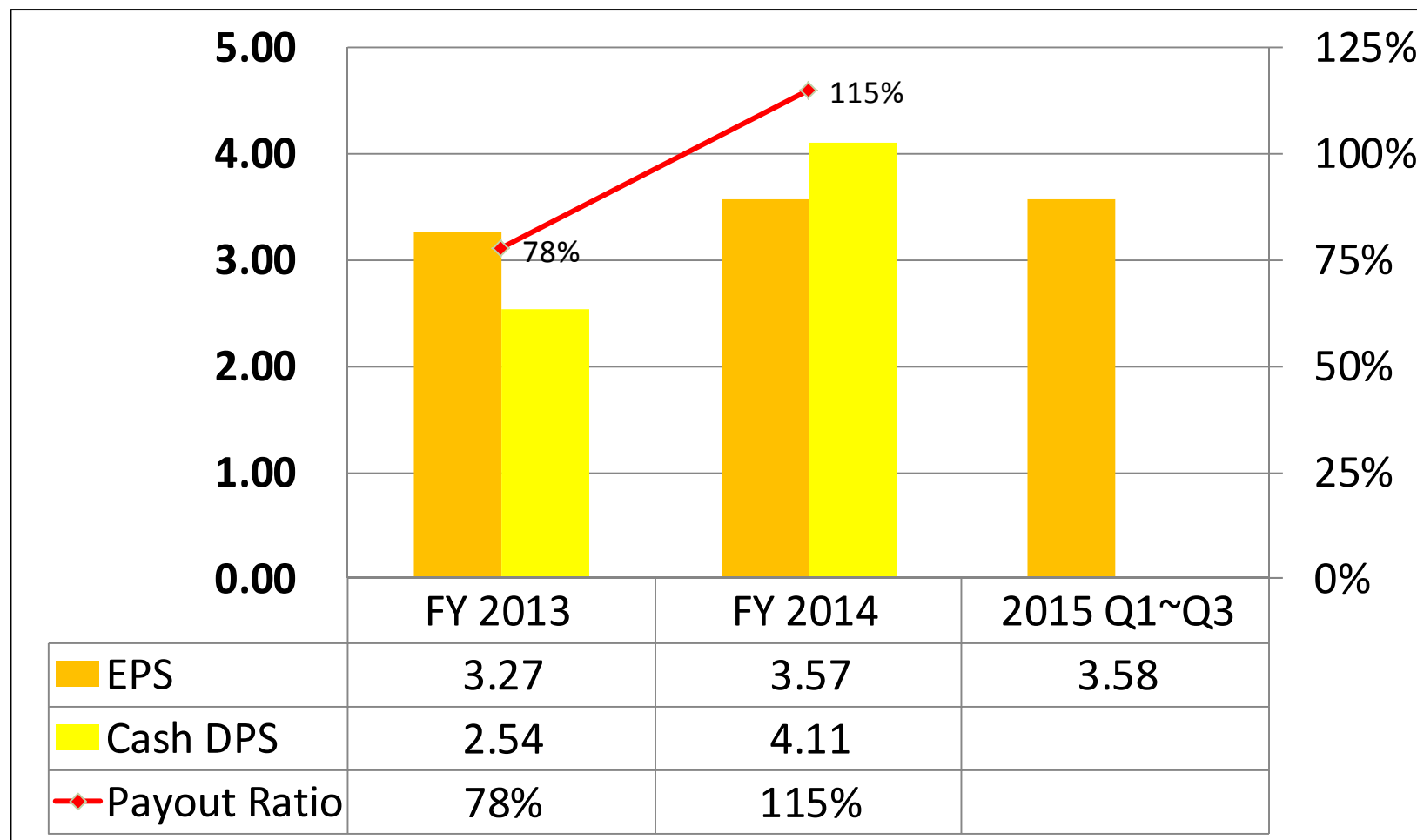
(NTD Thousands)	2013 FY	2014 FY	2015 ~Q3
Revenue	1,086,045	1,255,579	1,055,193
Cost	697,874	799,326	622,529
Gross Profit	388,171	456,253	432,664
GP Rate	36%	36%	41%
Operating Expenses	208,996	265,780	219,498
Operating Income	179,175	190,473	213,166
Operating Income Rate	16%	15%	20%
Net Income	156,922	181,774	199,453
Net Income Rate	14%	14%	19%
EPS-Basic	3.27	3.57	3.58

RTI Results

F-芮特

(NTD Thousands)	2013 FY	2014 FY	2015 ~Q3
Revenue	462,776	497,151	442,180
Cost	355,270	403,490	312,147
Gross Profit	107,506	93,661	130,033
GP Rate	23%	19%	29%
Operating Expenses	56,109	87,615	66,379
Operating Income	51,397	6,046	63,654
Operating Income Rate	11%	1%	14%
Net Income	42,775	4,130	63,559
Net Income Rate	9%	1%	14%
EPS-Basic	2.50	0.24	3.71

Dividend Policy



Updates & Vision/Plan

- RTI was listed on Taipei Exchange (Symbol: 6514) on 12/2/2015.
- ADIC acquired by UMT effectively on 10/1/2015.
- Competitive advantages on millimeter-wave technology in 4G/LTE/small cell hauling lead higher revenues and profits in coming years.
- More clients/projects under development will be booming soon.

Q&A



穩健踏實 專注聚焦 精益求精

UMT 昇達科 (3491)

RTI F-芮特 (6514)